

Getting Started with WordPress for Your Business

Presentation Links At https://wordist.com/wordpress/breht-11132017/



#GEWKC









Getting Started with WordPress for Your Business

Presented by Breht Burri November 13, 2017

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#GEWKC







Why WordPress For Your Business

- Worldwide Adoption of the WordPress Ecosystem
 - 25% + percent of all websites on the internet
 - 25% + of all eCommerce
- WP Not going away anytime soon time spent is not time wasted*
- Fast Development , Deployment & Modification
- Popular Plugins/Themes/Integrations will be Updated & Maintained













What is WordPress?

- Blogging Platform +
- Dynamic **Database** Driven/Database Backend +
- Content Management System +
 - file uploads
 - posts & pages in the database system
- Content Publishing System +
 - Themes/Skinable (Theme Modifiable)
 - Modular Configurable via use of plugins
 - Modular Customizable via Automated API Integrations
 - Modular Customizable via PHP programming











Theme Files

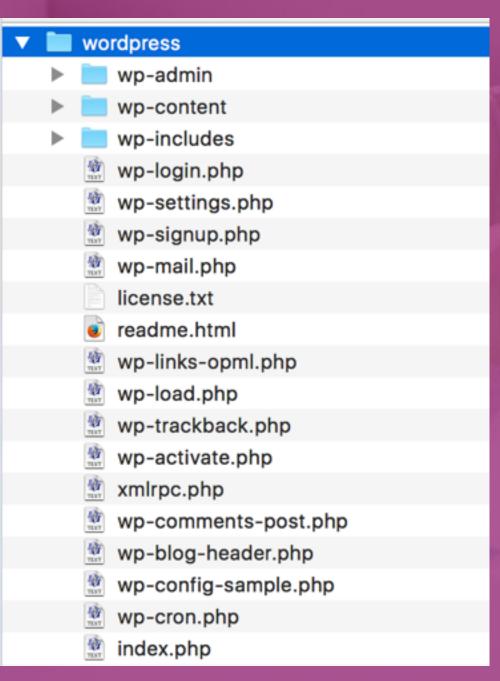
download of WordPress-4.8.3.zip (2017-11-12)













Database Tables

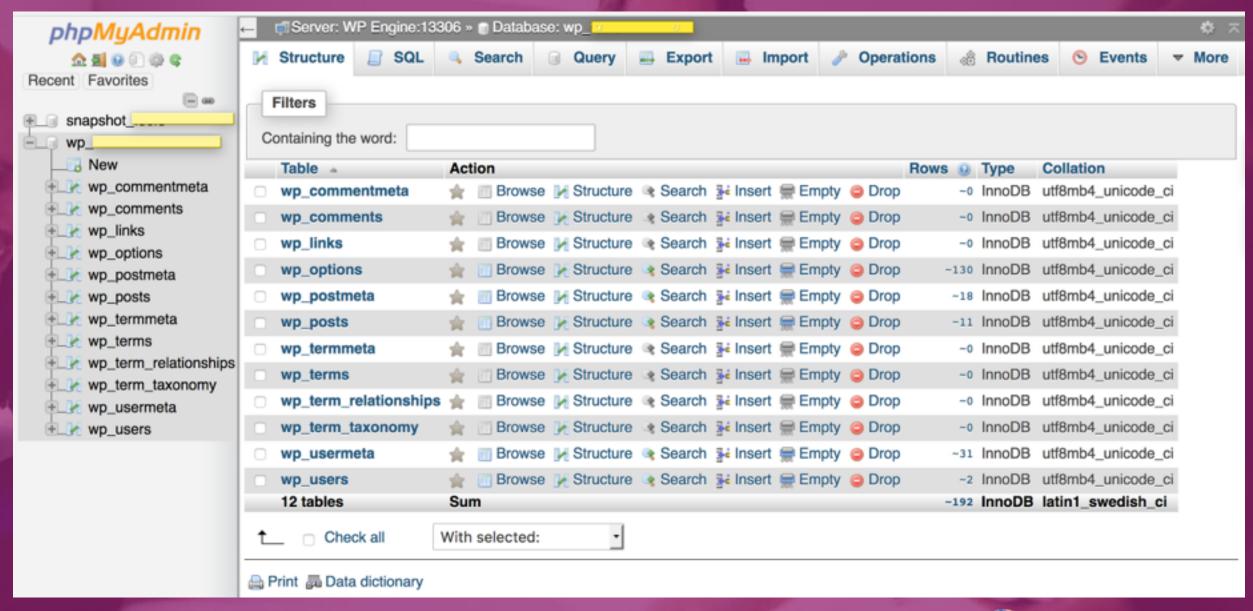
• 12 Tables are created on an initial WP Installation













Themes and Plugins

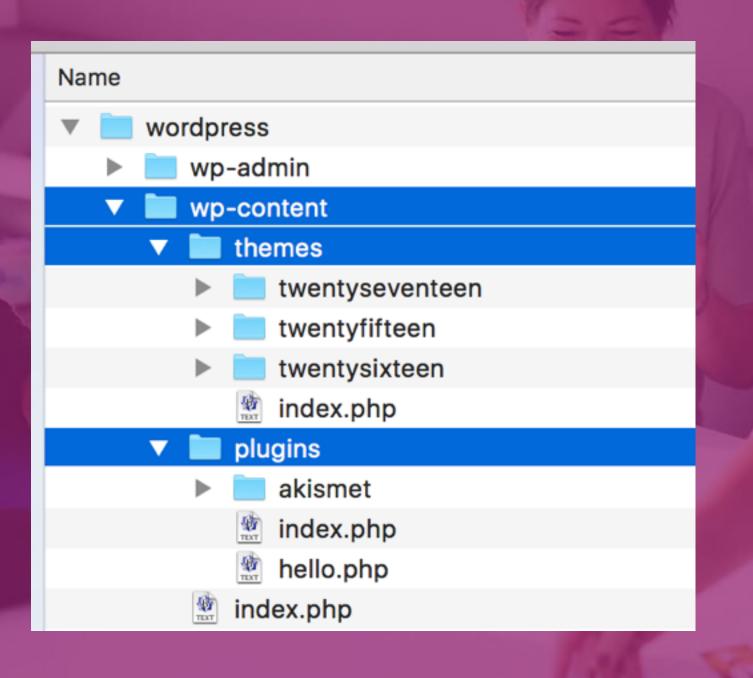
• These are the things you upload to **configure** / enhance your WordPress installation...













Uploads - Important

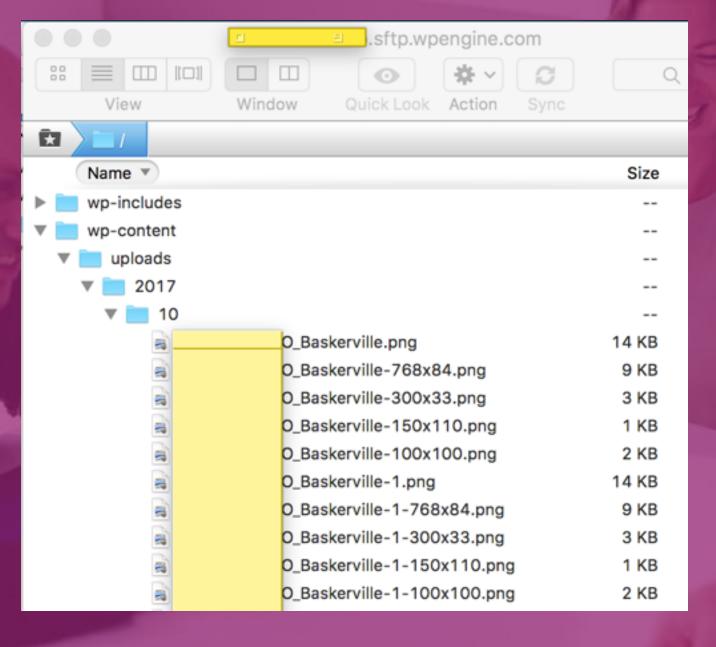
• These are the things (images, documents, digital files that have been uploaded to populate the content of your WordPress installation...

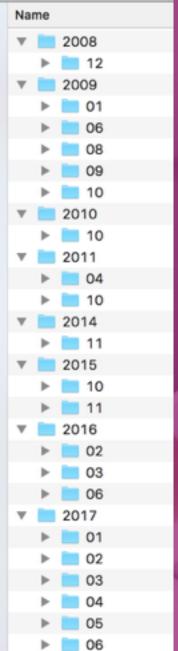






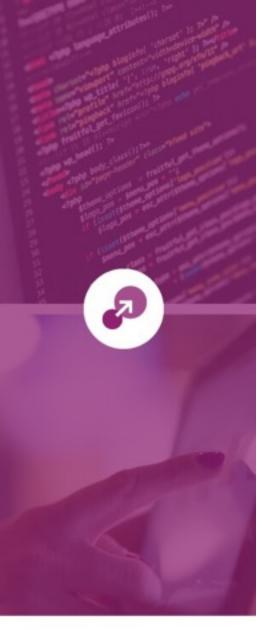












WordPress For Your Business

Get started building a business website with WordPress.org, the most widely used website development platform on the planet.











New Business? OR Existing Business but new to WordPress?

- Local Business vs. National Business
 - Local walk-in business most important web presence is your Google Local Business
 - Local walk-in or service business with a google local map pack on google page 1 - most important web presence is your Google Local Business
 - National Business the important web presence is your website not a Google Local Business Page











Prior Website vs. No Website

- If a prior or existing site run your analytics on current/ prior site to find...
 - What is popular?
 - What is a good/valuable inbound link?
 - What content is working?
 - Look at your Log Files
 - AWS Stats (built-in hosting analytics)
 - Log Analyzer Tools
 - Screaming Frog Log Analyzer
 - Existing Google Analytics











Poor Mans Tip if No Analytics Exist...

- Google Search: site:yourdomain.com
- Bing Search: site:yourdomain.com











Prior Website: Link Checking Tools

- OPEN SITE EXPLORER
 - https://moz.com/researchtools











wordpress.org vs. wordpress.com

- Today...We are talking about <u>wordpress.org</u> aka "self-hosted" WordPress
 - 1. Your own domain name your virtual business address
 - 2. You pick the hosting service hosting your own servers/cloud
 - 3. You can **configure** freely **themes/**plugins
 - 4. You can **customize** freely themes/**plugins**
 - 5. You can monetize commerce, payments, appointments









DOMAIN NAME - How to Get One...

- Domain Name Notes virtual business address. For an internet business it is your address
 - 1. **Registrar** "hand registration" "Name" & Uniregistry & Epik & 101domain.com (foreign registrations lots of country codes) Cost \$9.00 to \$12.00 for a .com per year, as low as \$1.99 for some non .coms
 - 2. <u>Alternatives</u> to hand registration... "On the Drop", "At Auction", "Private Sale", <u>flippa.com</u> (used car lot for websites).
 - 3. Registrant Put The Business Owner's Name As the Registrant
 - 4. Three Contacts Admin, Billing, Technical 3 different people with 3 different contact points.









DOMAIN NAME - What to Get...

Domain Name What to Get...

- 1. .com is best - .org & .net good for some types of businesses
- 2. <u>.us (country codes) ok for a US business</u>
- 3. new tlds (top level domain names are suspect and not fixed in price for the long term)
- 4. radio test Can I hear it and spell it? OR can I get all types of spelling variations? This means NO Hyphens
- 5. 4th grade to 6th grade boy test Can I say it without making anyone laugh?
- 6. Google it to make sure it was not something formerly suspect?
- 7. "way back machine" https://archive.org/index.php
- 8. <u>USPTO.gov</u> Look for a trademark on the domain









DOMAIN NAME - What to Do with it...

Domain Name What to do with it...

- 1. Registrar Manage Your Domain Name
 - 1. <u>delegate nameservers (dyn.com or cloudflare.com) or</u>
 - 2. use registrars "default" name servers (NS2registrarsdomain.com)
- 2. Nameservers Designated
- 3. <u>DNS Management Tools</u>
- 4. Create DNS Records
 - 1. "A" Records This will be AN IP address provided by your web host 100.100.100.100
 - 2. <u>cName Records point to your "www" to just domain name</u>
 - 3. MX Records set up your email
 - 4. TXT Records verification for email, google analytics, "proof" of ownership.









HOSTING SERVICE - Control Panel

- 1. Control Panel/Management (Saves You Time)
 - 1. cPanel
 - 2. Plesk
 - 3. Custom Panels (WPengine, Get Flywheel)

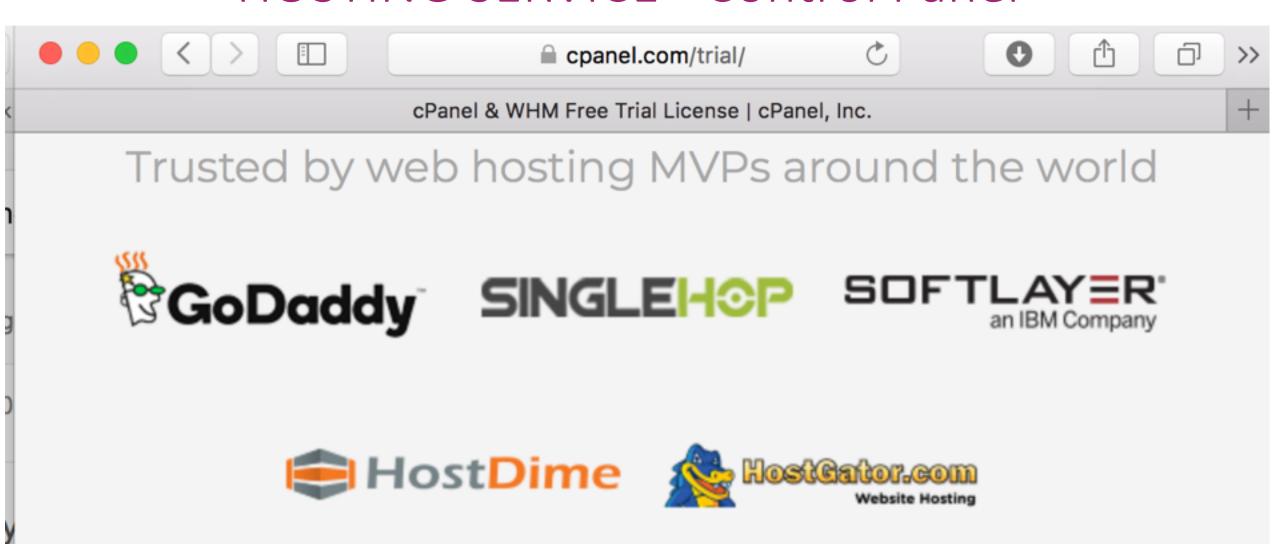




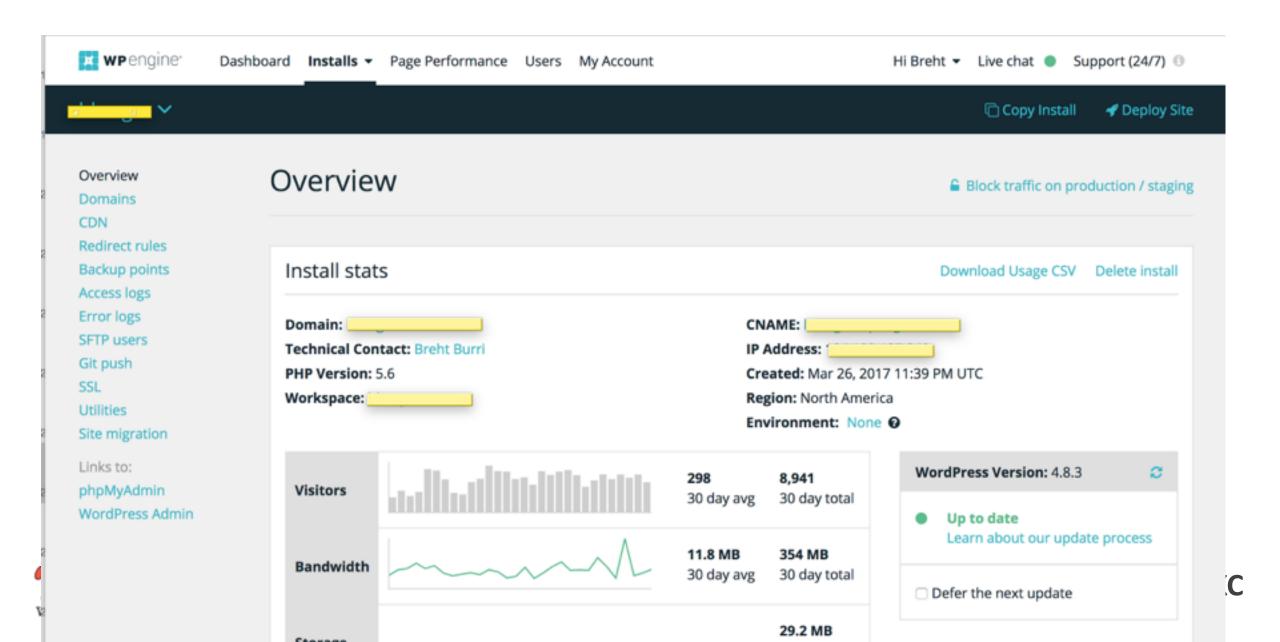




HOSTING SERVICE - Control Panel



HOSTING SERVICE - wpengine



HOSTING SERVICE - wpengine

Domain ▼	Redirect to \$	Status \$	Info	Edit
¿.com		•	CNAME recommended. Your DNS looks good! If your site is moved to another server, you'll need to update your DNS. Make life easy and update to CNAME record.	Add redired Delete Set as primar
ţ.com		>	CNAME recommended. Your DNS looks good! If your site is moved to another server, you'll need to update your DNS. Make life easy and update to CNAME record.	Add redired Delet Set as primar
com		O	CNAME recommended. Your DNS looks good! If your site is moved to another server, you'll need to update your DNS. Make life easy and update to CNAME record.	Add redired Delet Set as primar
.com		•		Add redired Delet Set as primar

HOSTING SERVICE - Installers

Control Panel/Management (Saves You Time)

- 1. **Softaculous** lot of open source installers
- 2. Fantastico lots of open source installers
- 3. Virtualmin- lots of open source installers
- 4. Custom Install (WPengine, Get FlyWheel)

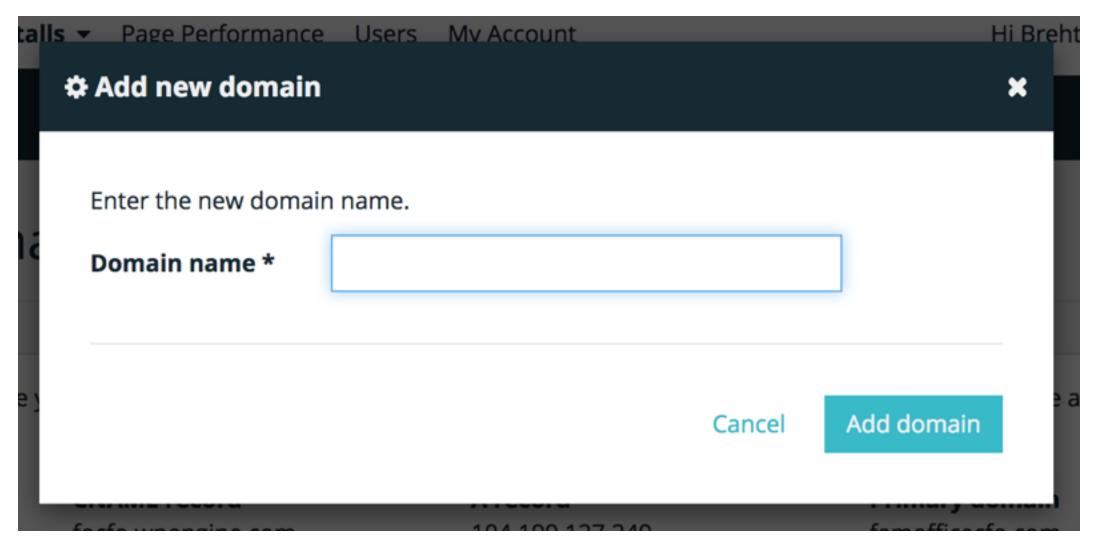








HOSTING SERVICE - Installer at wpengine



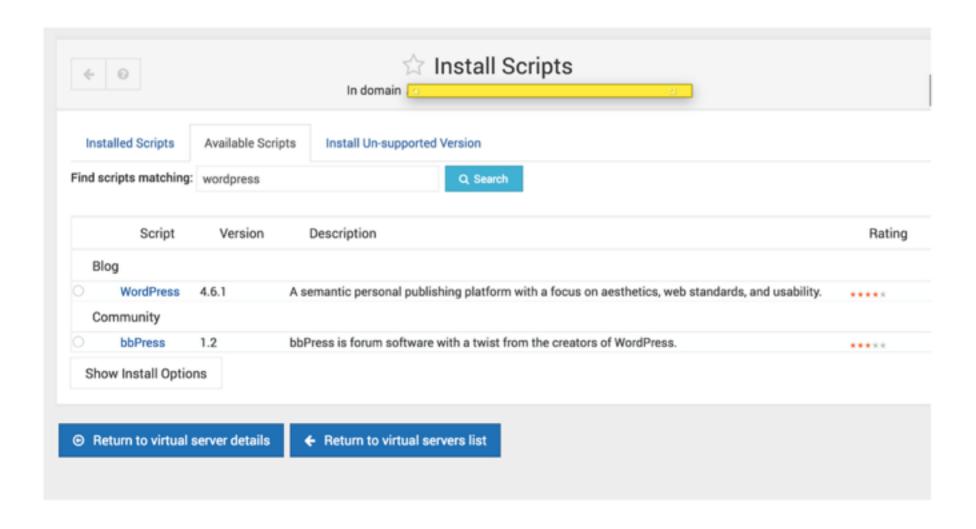








HOSTING SERVICE - Installer at Virtualmin



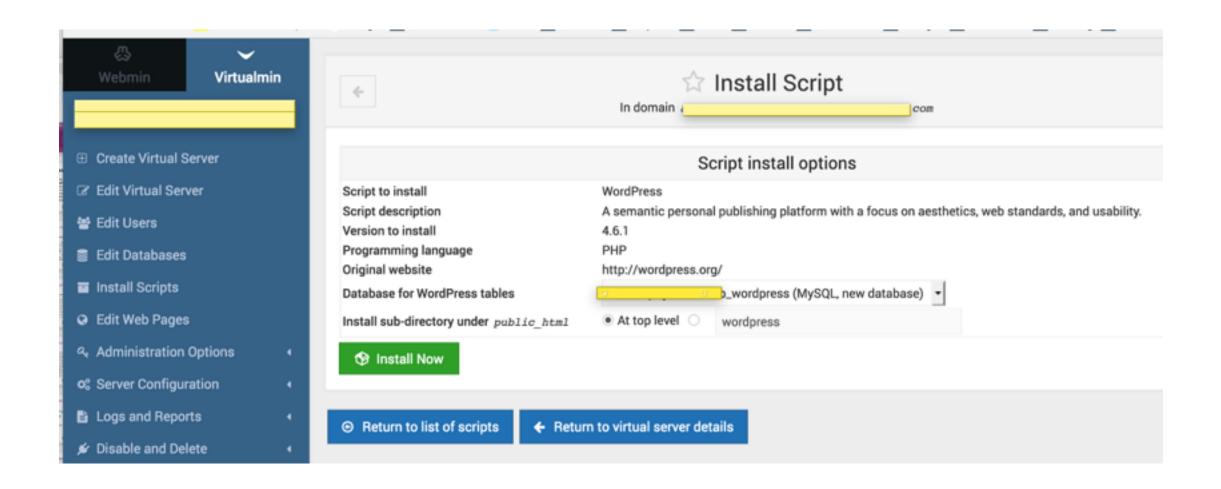








HOSTING SERVICE - Installer at Virtualmin



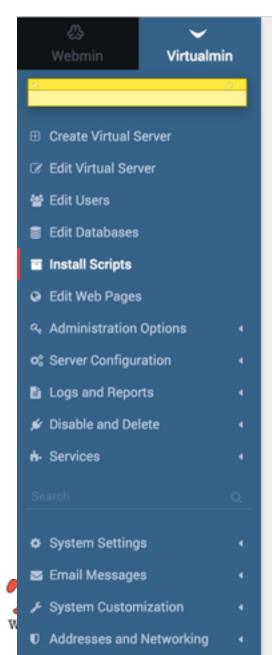


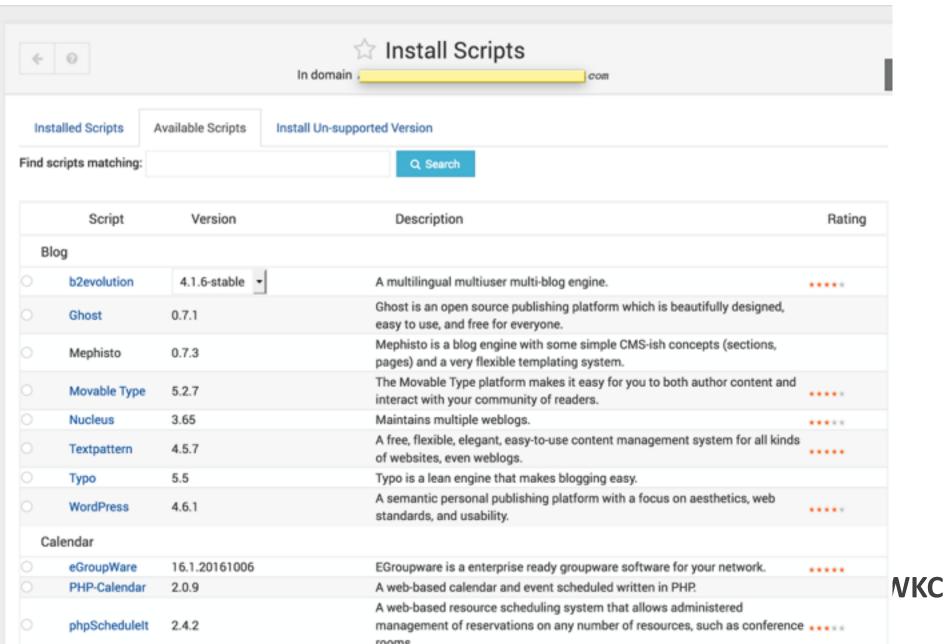




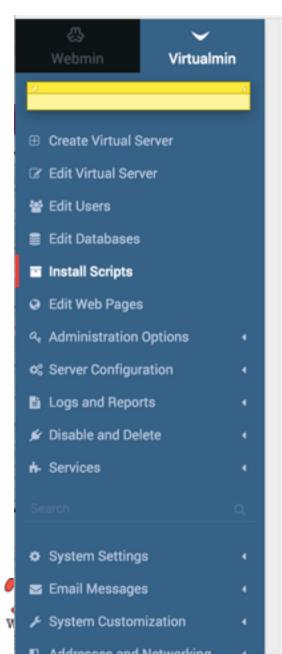


HOSTING SERVICE - Other Installers





HOSTING SERVICE - Other Installers



			for a variety of purposes.	
C	ommerce			
	Autoload	4.7.8	Autoload is osCommerce with everything you need added for running an online storefront.	
	Dolibarr	3.9.3	Dolibarr ERP/CRM is a powerful Open Source software to manage a professional or foundation activity (small and medium enterprises, freelancers).	
	Magento	2.1.2	Magento is a new professional open-source eCommerce solution offering unprecedented flexibility and control.	••••
	OpenCart	2.1.0.2	A powerful open-source shopping cart system that is designed to be feature rich and user friendly.	••••
	osCommerce	2.3.4	osCommerce is the leading Open Source online shop e-commerce solution.	****
	PHPCoin	v1.6.5	The phpCOIN (Clients, Order, Invoices, and Notes) package was designed for small to medium sized webhosting resellers.	••••
	Revive Adserver	4.0.0	Revive Adserver is an open-source ad server, with an integrated banner management interface and tracking system for gathering statistics.	••••
	Simple Invoices	2011.1	Simple Invoices is a simple, community developed, free/open source, web- based invoicing system.	••••
	SugarCRM	6.5.24	A powerful open-source package for managing customer relationships.	****
	Vtiger CRM	6.2.0	A free, full-featured, 100% Open Source CRM software ideal for small and medium businesses	••••
	WHMCS	6.3.1	WHMCS is an all-in-one client management, billing & support solution for online businesses.	••••
	X2Engine	5.0.7	X2Engine is a fast and compact Marketing Automation, Sales Force and Customer Service application powered by an easy to use website-optimized visual workflow engine.	
	ZenCart	1.5.1	Zen Cart is a free, user-friendly, open source shopping cart system.	****
C	ommunity			
	AROUNDMe	0.6.9	AROUNDMe is the perfect solution for community builders wishing to bring together multiple mutual interest groups within a shared knowledge network.	
	bbPress	1.2	bbPress is forum software with a twist from the creators of WordPress.	

WordPress - Themes for a Business

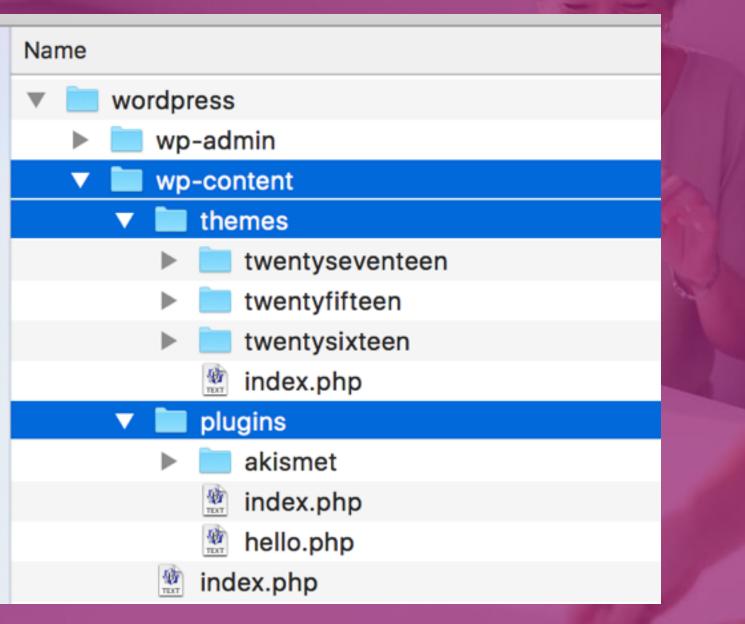
- 1. Where to find them
- 2. What to look for
- 3. What is a theme framework













1. Where to find them...

Theme Forest

Studio Press

WordPress Org









Where to find them in the wild...if you see something online that you like...

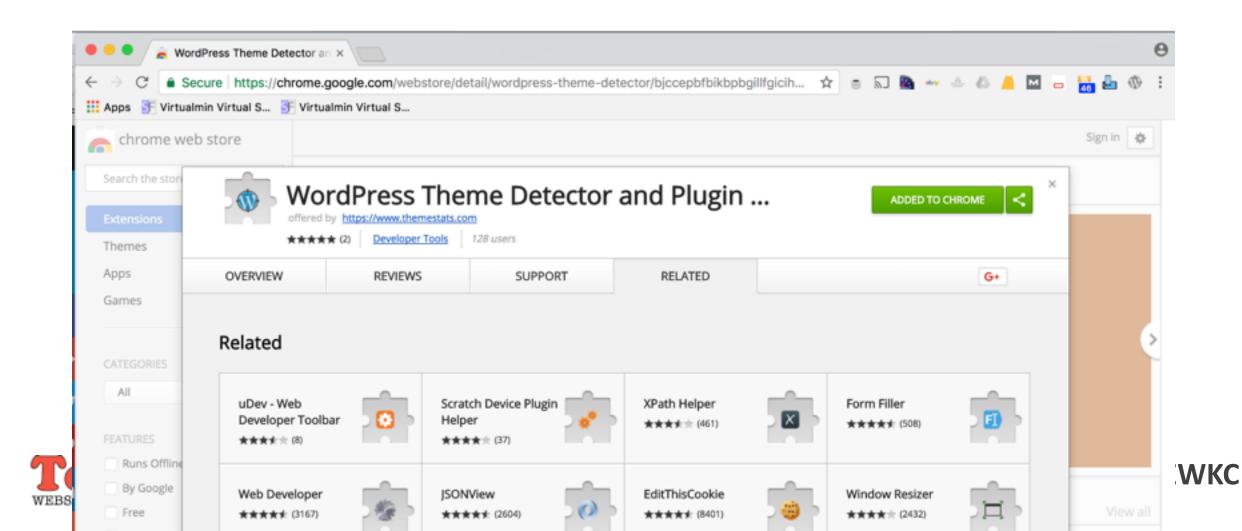
https://www.themestats.com/

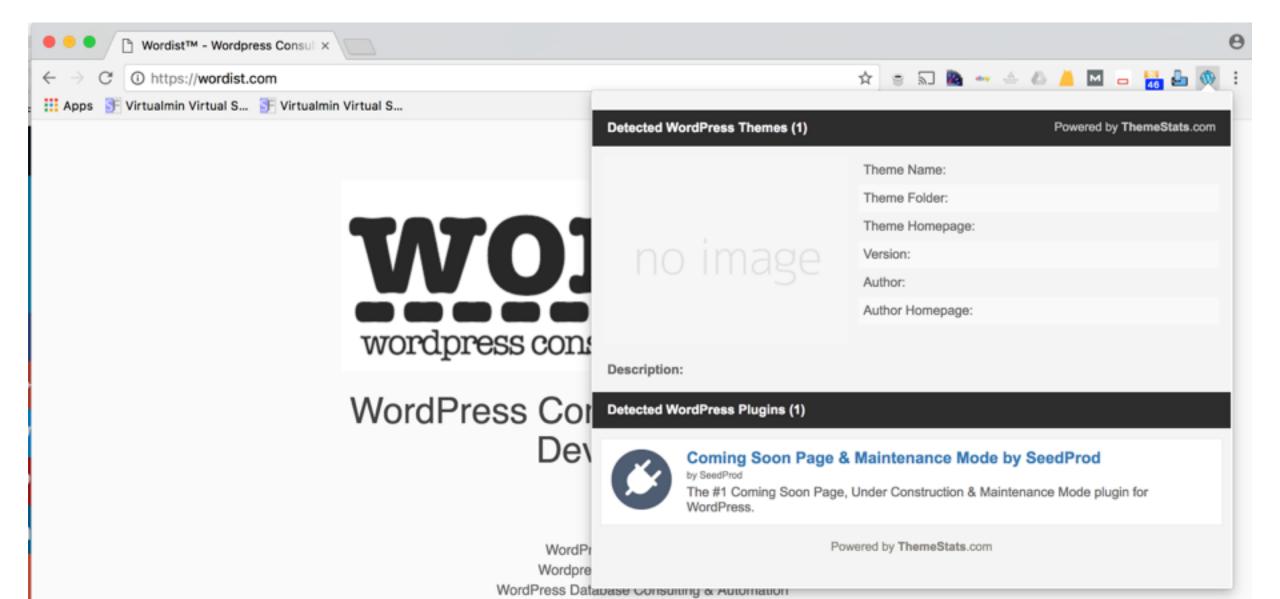












2. What to look for in a BUSINESS Theme Developer

- 1. future support by a motivated developer/seller
- 2. top developer "Power Elite Author" from Envato
- 3. good reviews
- 4. steady releases
- 5. reliable support









2. What to look for in a BUSINESS theme

- 1. mobile responsive
- 2. proper layouts for your needs long posts, photos, directory
- 3. step-by-step tutorials and/or video tutorials
- 4. woo commerce layouts if you are selling products
- 5. review the theme demo on your devices & online tools
- 6. look at "demo sites" are they still working?...









Some Tools for testing Potential WordPress Themes

- Google https://search.google.com/test/mobile-friendly
- Bing https://www.bing.com/webmaster/tools/mobile-friendliness
- Responsive Design Checker http://responsivedesignchecker.com/checker.php
- Studiopress Guide https://www.studiopress.com/beginners-guide-responsive-design//









What is a theme framework

- StudioPress by Genesis
- DIVI by **Elegant Themes**
- Woo Themes
- Themify











- WP Engine
- Dashboard
- Sites
- Users
- Themes

Installed Themes

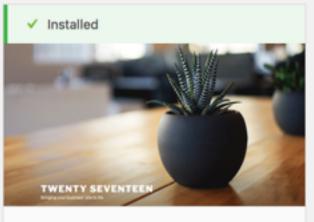
Add New

Editor

- Plugins 1
- Settings
- SEO
- Insights
- Collapse menu

Add Themes Upload Theme

15 Feature Filter Popular Favorites Featured Latest

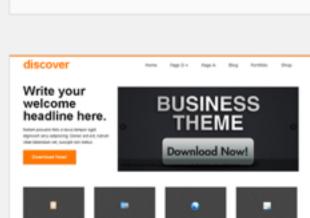






WP media Twentyfive

BOX HEADING



BOX HEADING

BOX HEADING

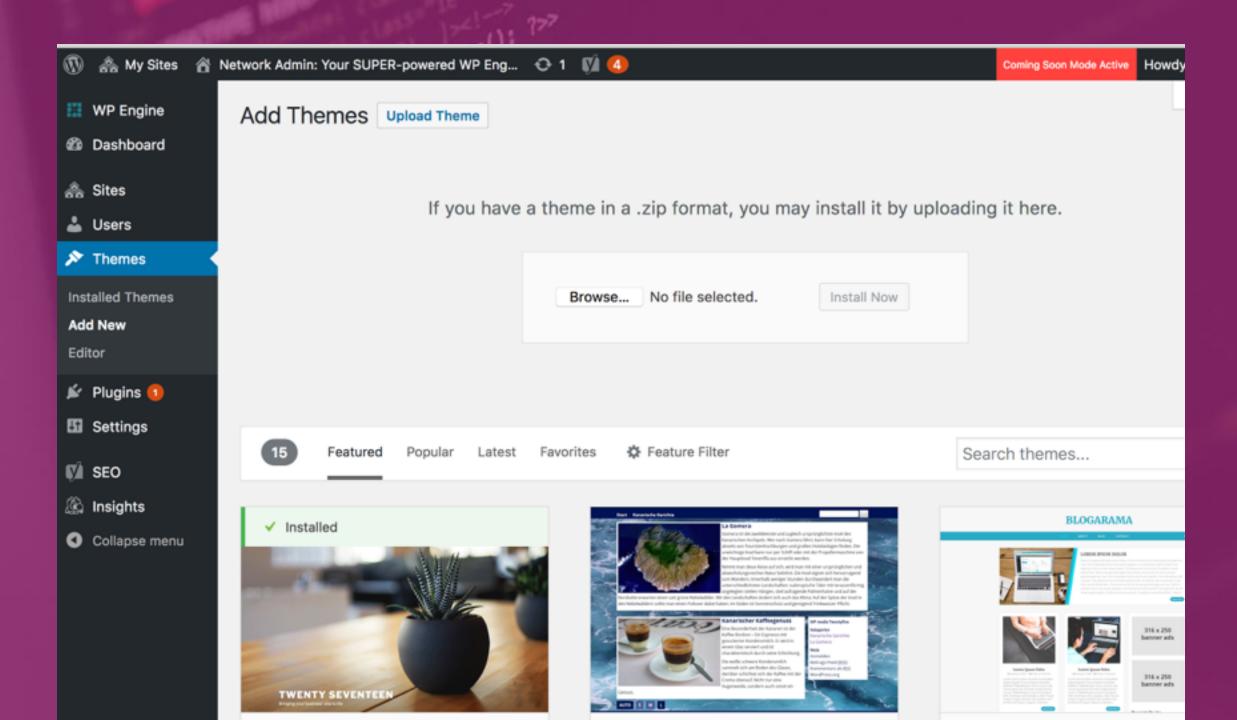
BOX HEADING

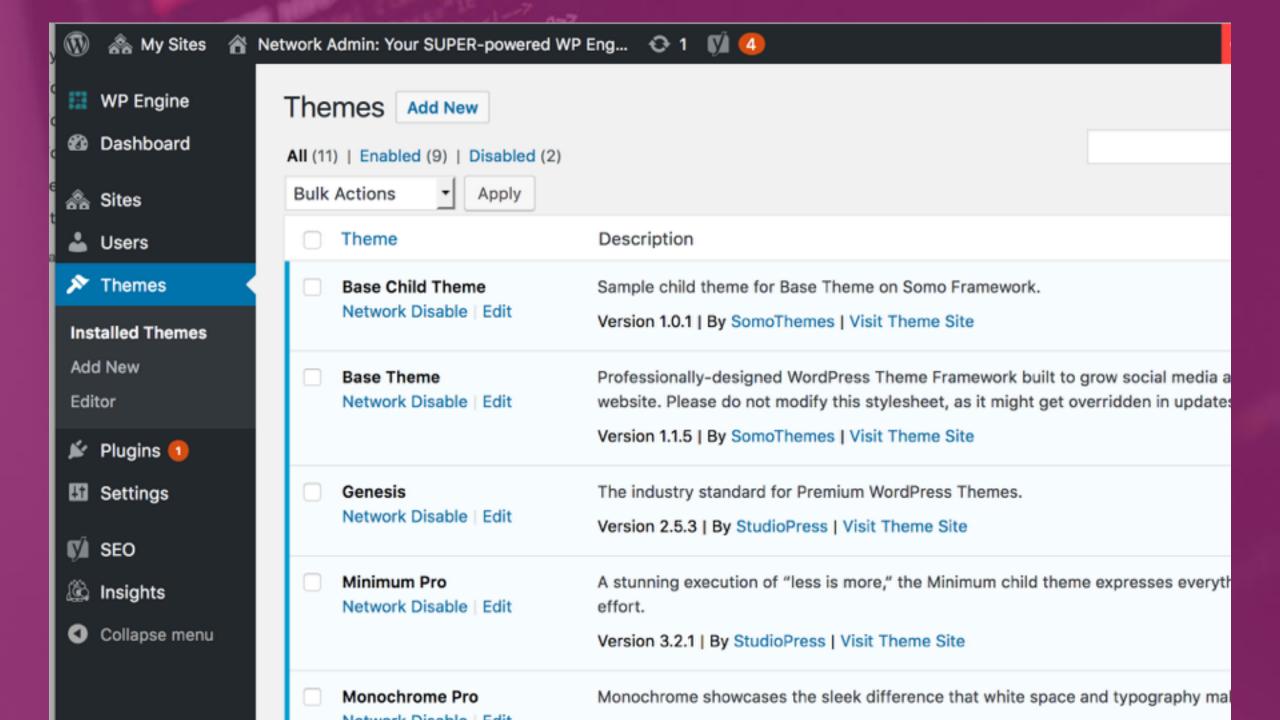












WordPress - Plugins for a Business

Where to find them

- 1. https://wordpress.org/plugins/
- 2. Inside the WordPress control panel

What to look for...

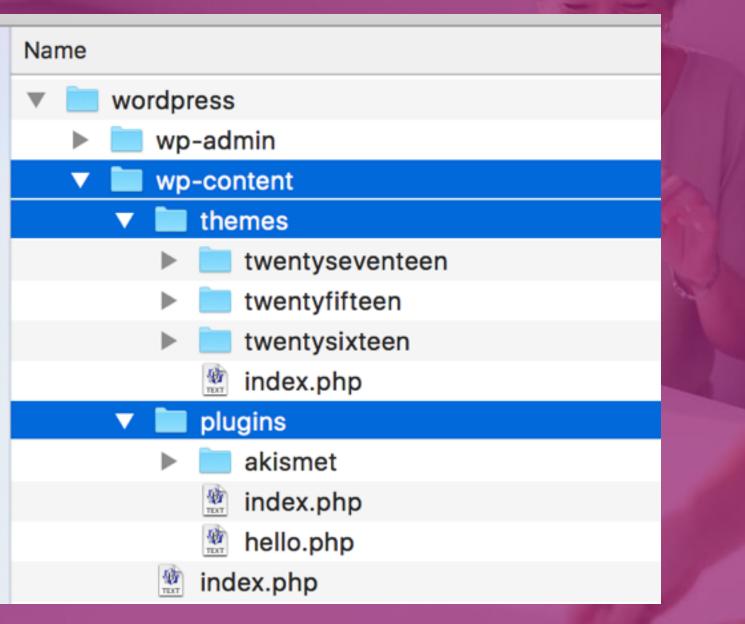
Downloads, Updates, Activity, Reviews







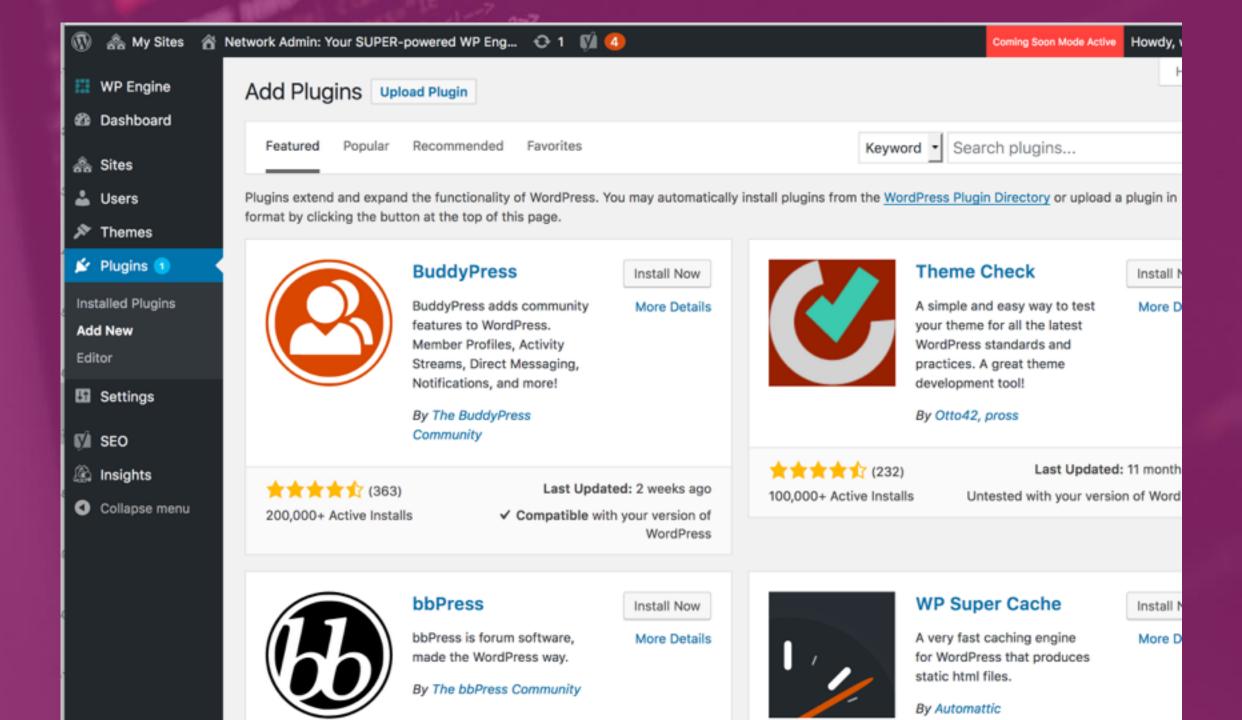


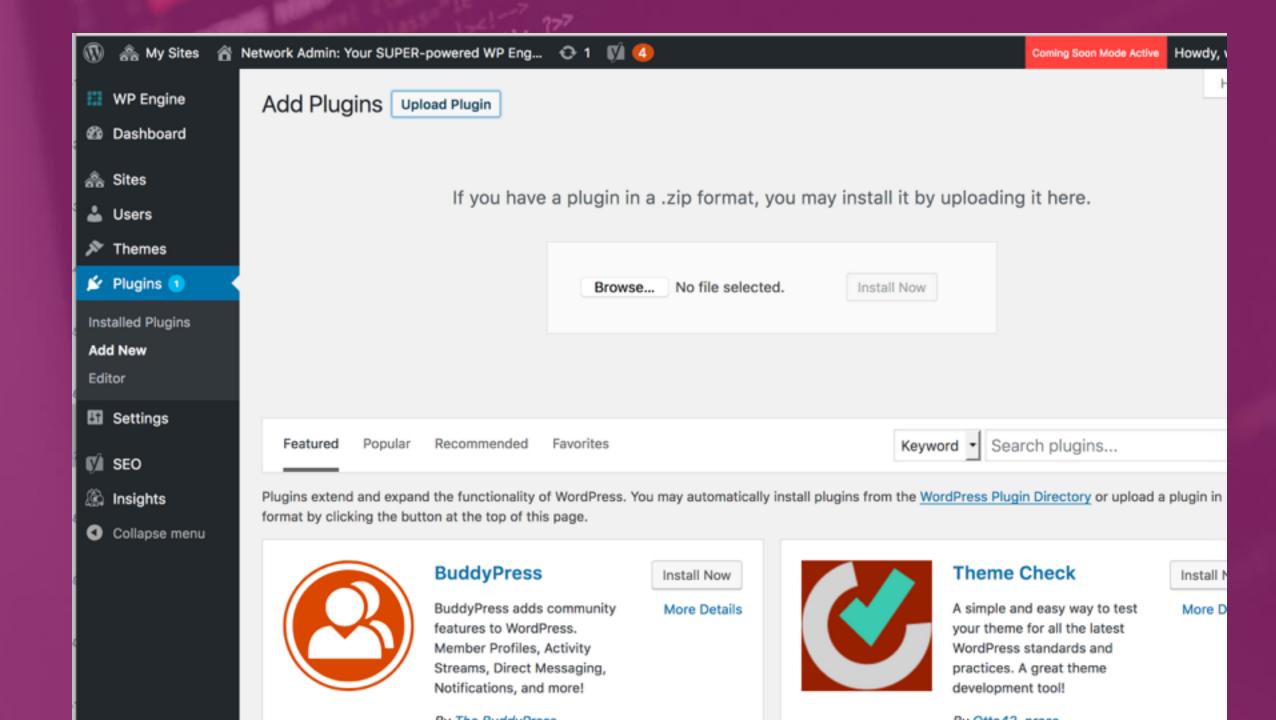




Adding A Plugin to WordPress







wordist.com Favorite Plugins List

- 1. Monster Insights
- 2. Yoast SEO
- 3. Google XML Sitemaps
- 4. Redirection (Important for Grabbing Old Links & directing them to the new places on your site)
- 5. NSP Sort Order (sorts, pages, posts, categories, tags)
- 6. Advanced Image Styles (Adds Dialog box that was removed in a wp upgrade)
- 7. Tiny MCE WYSIWYG
- 8. <u>Jet Pack</u> (Woo Commerce Integrations, Security, Analytics)
- 9. Google Maps Various Plugins from WP Google Maps and add ons
- 10. <u>SeedProd An amazing coming soon plugin</u> for quick kiosk type launches, email gathering and









wordpress.org vs. wordpress.com

- Today...We are talking about <u>wordpress.org</u> self-hosted WordPress
 - Your own domain name your virtual business address
 - You pick the hosting service hosting your own place
 - You can configure freely themes/plugins
 - You can customize freely themes/plugins
 - You can monetize commerce, payments, appointments









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WordPress & Lean Methods

Build, Measure, Learn

- Test Landing Pages
- Surveys Online Forms
- Book Appointments
- Capture Mailing Lists
- Accept Payments
- Test Blog Content
- Search Box









WordPress & Lean Marketing & Lean Methods **Build, Measure, Learn**

- Test Landing Pages Conversion, Watch users interact
- Surveys Online Forms Will they complete the form
- Book Appointments Do they want my service
- Capture Mailing Lists Interested in the content/idea
- Accept Payments Will they pay?
- Test Blog Content Will they read, stay, engage, share?
- Search Box What were they seeking at this site









WordPress & Lean Marketing & Lean Methods Build, Measure, Learn

- Test Landing Pages Conversion, Watch users interact Lucky Orange
- Surveys Online Forms Will they complete the form Gravity Forms
- Book Appointments Do they want my service Gravity Forms & Google Cal
- Capture Mailing Lists Interested in the content/idea Mail Chimp, Mail Poet
- Accept Payments Will they pay? Paypal Plugin
- Test Content Will they read/enage/share? Lucky Orange & Google Analytics
- Search Box What were they seeking at this site SearchWP









WordPress & Lean Marketing & Lean Methods

SUPER FAST Build, Measure, Learn







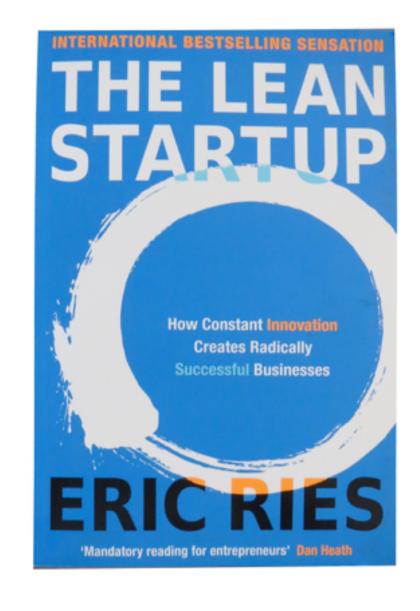




WordPress, Lean Methods & MVP

Minimum Viable Products

Build the brochureware portion of your digital product in WordPress. Wrap the custom programming inside of a single page or multiple pages and leave the heavy programming lifting to the custom developers but keep the configuration type customizations in WordPress.









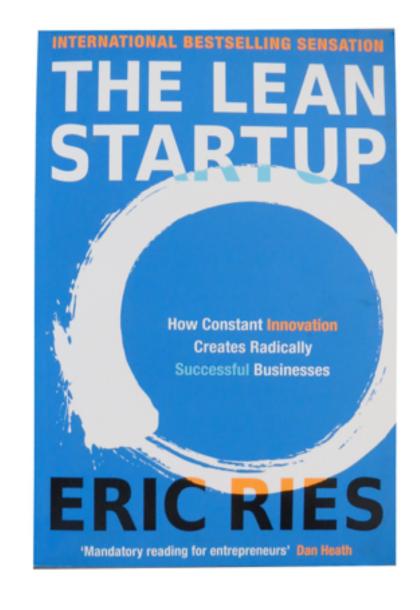


WordPress, Lean Methods & MVP

Minimum Viable Products

Build the brochureware portion of your digital product in WordPress. Wrap the custom programming inside of a single page or multiple pages -

Multiple iFrame and Embed Plugins -





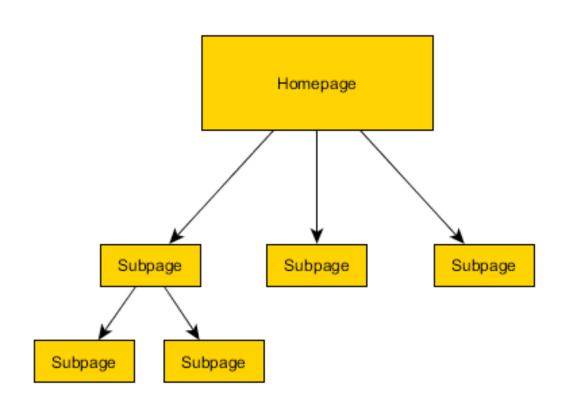


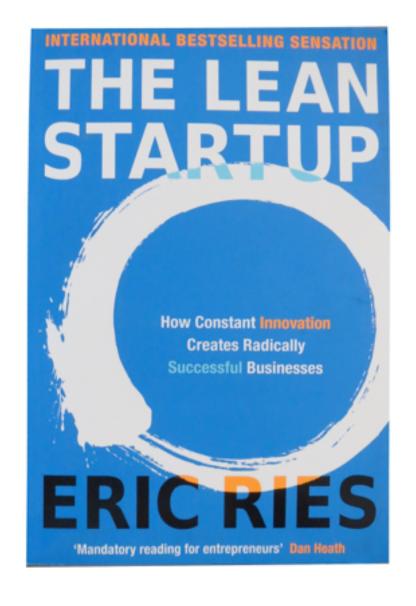




WordPress, Lean Methods & MVP

Minimum Viable Products





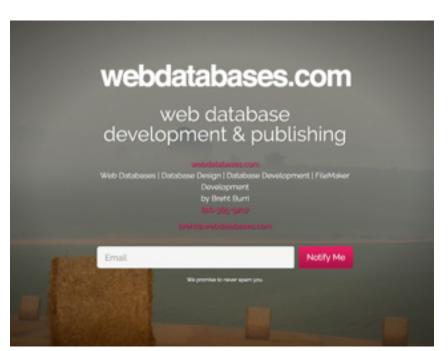


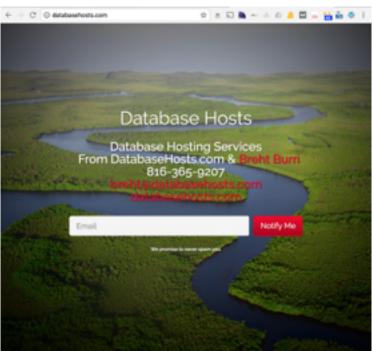






Coming Soon Landing Pages & Placeholders, Kiosks, iPad Signup Sheets





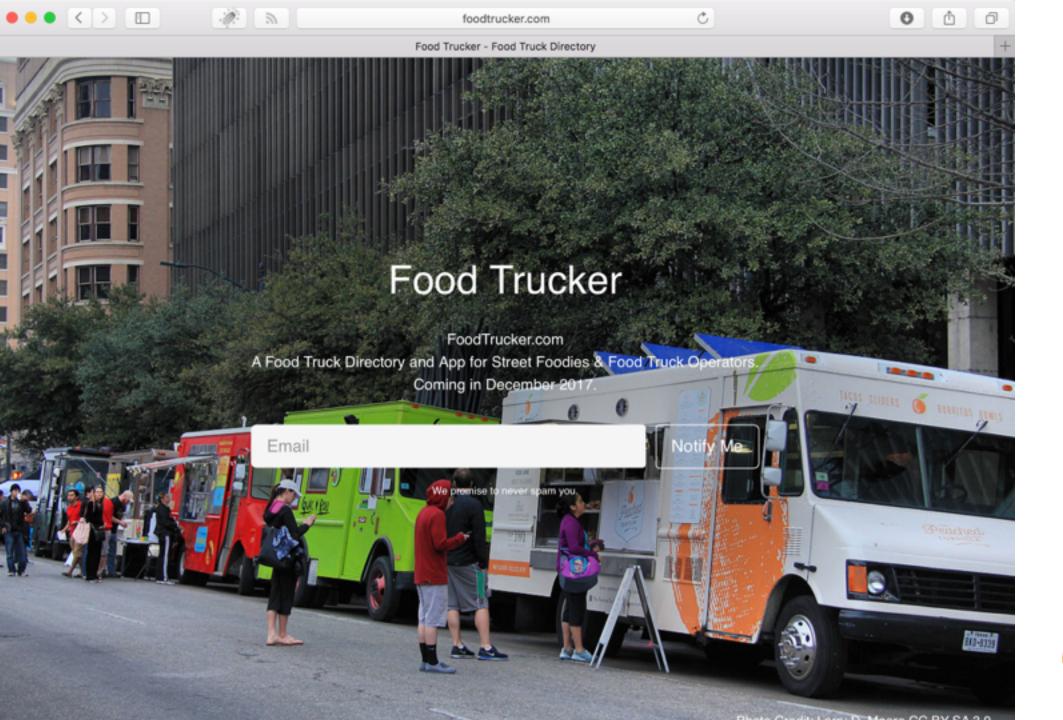




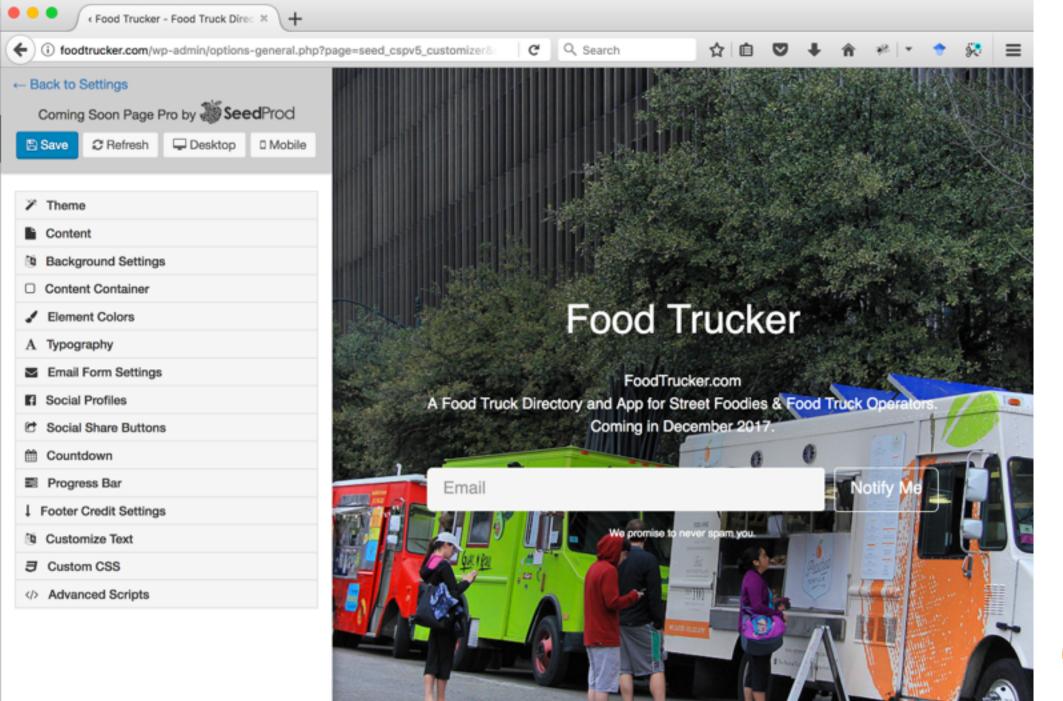




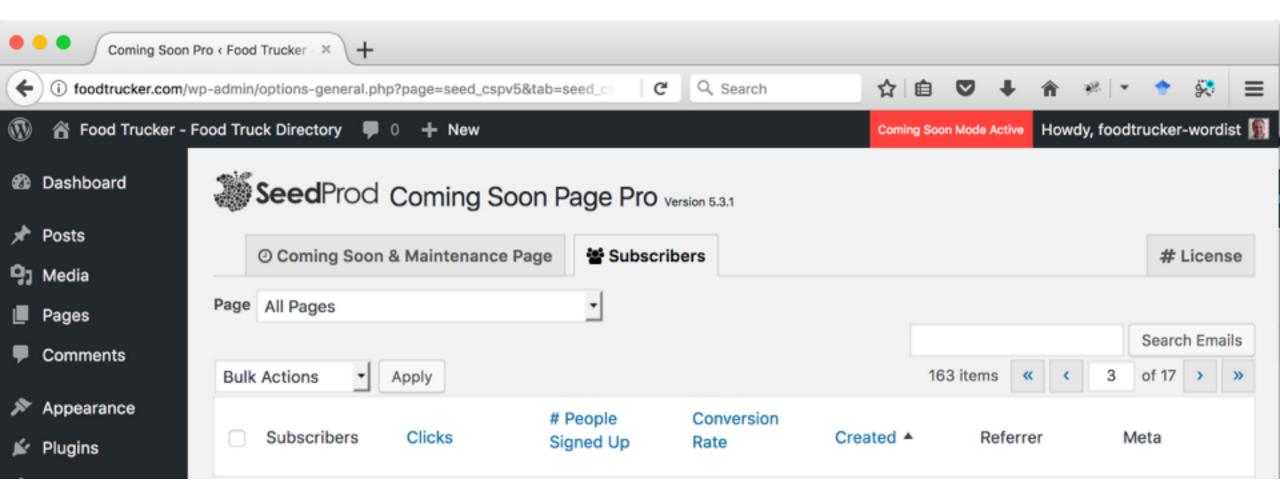


















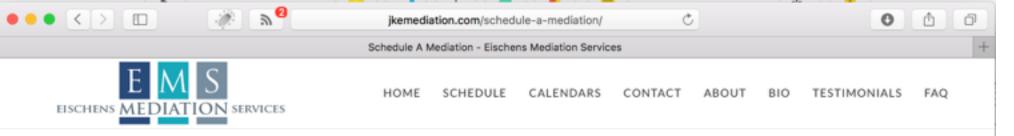




HOME SCHEDULE CALENDARS CONTACT ABOUT BIO TESTIMONIALS FA







Schedule A Mediation

Tell us about the matter, the parties, and select an available date from our calendar. (The starred information is required.)

Case Name *

(and Case Number, if known)

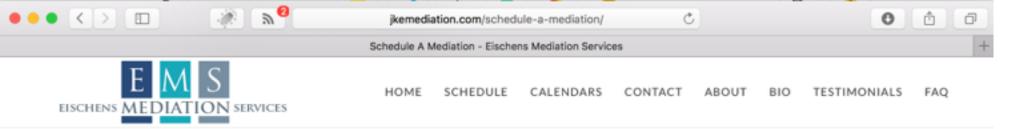
Requested Date of Mediation *

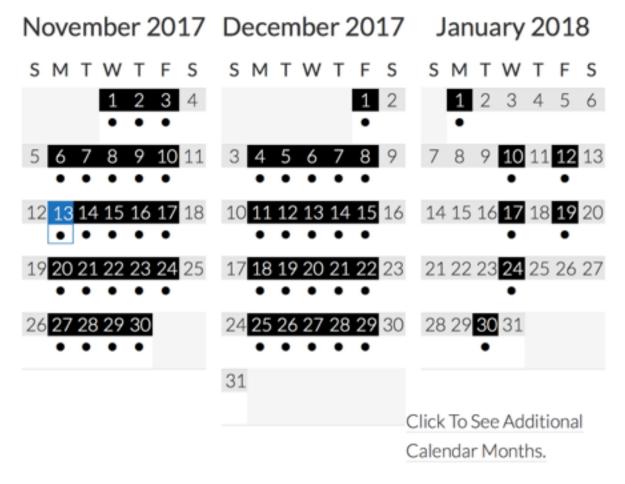
9

Check the calendars below for an open date. Dates in black with a "•" are unavailable. Starting times will be 9:30 am unless otherwise requested.

November 2017 December 2017 January 2018



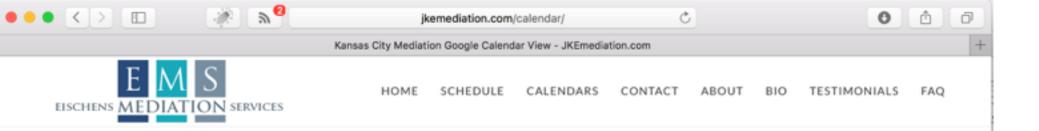




Location of Mediation *

- Plaintiff's Attorney's Office
- O Defendant's Attorney's Office





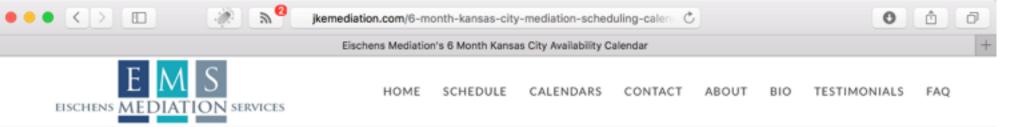
CLICK HERE TO SCHEDULE YOUR MEDIATION

Eischens Mediation Services Scheduling Calendar

day 🚺 🕩	January 201	8 Ψ		⊕Pr	int Week Mon	nth Agenda [
Sun	Mon	Tue	Wed	Thu	Fri	Sat
31	Jan 1 Unavailable	2	3	4	5	(
7	8	9	10 Unavailable	11	12 Unavailable	1:
14	15	16	17 Unavailable	18	19 Unavailable	20
21	22	23	24 Unavailable	25	26	27
28	29	Unavailable	31	Feb 1	2	3
ents shown in tir	me zone: Central T	ime			+ Go	ogle Calendar

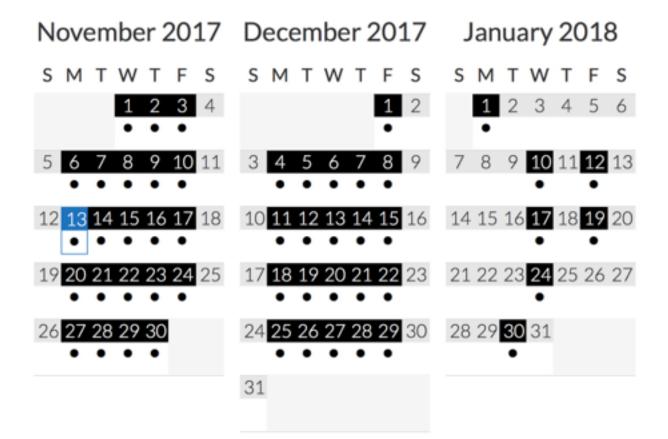
CLICK HERE TO SCHEDULE YOUR MEDIATION





6 Month Calendar

Days in black with a "•" are unavailable. All starting times are at 9:30 am unless otherwise requested.







Getting Started with WordPress for Your Business

Presented by Breht Burri Phone: 816-365-9207

toobaroo.com | wordist.com

Presentation Links At:

https://wordist.com/wordpress/breht-11132017/

breht@toobaroo.com or breht@infodeli.com



#GEWKC







Sponsors











